

Quintessence



Does your company **turn talent into triumph™**?



Peter LaChance, MS, MBA, is **Chief Execution Officer of Quintessence**. Peter developed **Execution Leadership™**, a proven process that turns talent into triumph and sustained profits.

- **Have you ever asked yourself, "Why do our employees know what to do and how to do it, yet they still don't get it done?"**
- **Is leadership development a *program* or a *process*? Understanding the difference is the first step on the road to triumph!**
- **Using our Execution Leadership™ process, turn talent into triumph and your company's performance will blast off!**

95% of training and development money is spent on skills and knowledge...

...yet these components make up only 15% of what people need to excel!

Our Clients Say:

"Participants in this leadership process have shown marked changes in their management style and behavior."

*Larry Faschan Jr.
Sr. H.R. Manager
Waste Management Inc. of NJ*

"All of our departments are now focused on the action steps needed to achieve their targets without causing internal misalignment. We gained a lot from your strategic planning process."

*Todd Buch
President
McCafferty Auto Group*

"Now I find myself getting things done in less time, closing more deals, setting higher goals and having more time to spend with my family."

*Bill Richard
Senior Sales Consultant
Vector Security*

Execution Leadership™ development processes are based on real behavioral science that provides the other 85%. We bring you the missing components of leadership development. **Your people will:**

- **Develop results-based attitudes to keep on winning**
- **Triumph over obstacles by learning how to form and maintain success habits**
- **Achieve sustained bottom-line results**

Quintessence's processes are built for the way people learn. Quite simply, that's why they work!

Call
Us
today!

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**Execution Leadership™:
Setting goals, getting results!**